

# frankie

MEDIA KIT • 2025

"Thank you for giving me a reason to smile and breathe a little slower and deeper." frankie fan, Frances

## get to know frankie

everyone says they're storytellers these days — but they haven't seen our stories!

We are real storytellers. We craft stories that make you laugh, make you think, make you inspired and make you scratch your head wondering why nobody's ever told you that before. We're a little different. Just like our audience, we're cool but approachable, fresh, opinionated, sometimes uncouth and always individual. We're women's media, but we won't ever tell you what you should think, or make you feel guilty, or dose you up with trash. We'd rather keep our fans happy, curious, inspired and kind.

We love art, design, craft, photography, music, fashion, travel, real-life and serious stuff, too. And we share it all everywhere.

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2024

frankie

#### bi-monthly magazine

283.000+ readership\*

Digital version available on any iOS or Android device through Zinio

**ADVERTISING** DIRECT RESPONSE BRAND AWARENESS PARTNERSHIPS



33% average open rate 77,000 subscribers

#### social media

- f 351.000+ Facebook followers
- **y** 64.000+ X (Twitter) followers
- 263,000+ Instagram followers
- 3.000+ Tik Tok followers

**EXTENSIONS:** 







monthly masthead reach

1,131,000+\*





#### frankie.com.au desktop + mobile

50,000+ unique visitors monthly\*\*

142,000+ average page views monthly\*\*

> ADVERTISING BRAND AWARENESS ENGAGEMENT ECOMMERCE CONTENT

studio frankie

#### studio frankie

Studio Frankie Creative Services Full-service agency creating culture-driven content for clients

#### strictly business

A dedicated pillar for the creative and small business industries e-newsletter subscribers 10,000+ 30% average open rate



#### ARTIST

featuring cute frankie aprons and tea towels

#### EVENTS

throughout the year, including frankie mate dates and bespoke commercial events

including our annual sell-out diaries and calendars, plus branded paper goods

#### BOOKS

on makers (Look What We Made), creative interiors (SPACES 1-6), feel-good stories, craft, cooking and more

## our curious community

the frankie audience is smart, funny, creatively inclined and kind-hearted, with a genuine curiosity about the world around them.

They're also super-loyal, and tend to stick with frankie as they move through different stages of their lives. Our audience have diverse interests and respond to anything from an artist feature to a quirky fashion shoot or delicious recipe, though it's often our relatable or eye-opening real-life content that really strikes a chord.

For them, we're more than just a media company. We're a creative and friendly way of life that's become part of their lexicon... "that's so frankie!"





our 3 key audience segments

#### GEN Z

- 25% of our audience
- Young adults
- Time rich
- Self discovery
- · 16-24 years old

### CORE MILLENNIALS

- 34% of our audience
- Sinks and dinks
- High discretionary spend
- Self expression
- · 25-34 years old

#### LATE MILLENNIALS AND GEN X

- 20% of our audience
- Sinks and dinks
- Experience rich
- Self exploration and rediscovery
- · 35-44 years old

"Thank you for sharing the message that we can all pursue the dreams we want, no matter how unique or challenging they may be." frankie fan, Laura

### audience insight'

75% have visited a website after seeing it in frankie

6 in 10 say they'd like to live more sustainably

3 in 4 say they love to travel

73% would prefer to do something that makes them happy over making money

80% consider themselves creative in the fields of art, craft, music, writing, photography or film improving their mental health and spending more time with friends and family are top priorities in the next 12 months

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clothing & accessories and eating out are the top areas of discretionary spending



Our goal is a partnership that creates authentic connections, engages new audiences across different platforms and delivers brand uplift (with some great storytelling along the way). frankie isn't just a magazine or Instagram account – it's a community. When you advertise with frankie, you associate with the power of the brand.

We showcase brands and products in ways we know our audiences will love; ways that help them envisage how your stuff fits into their life.

We collaborate closely with clients on both creative and messaging to ensure we tell their story just right.

2025 page '

### you'll be in good company



















princess highway

















### what our clients have to say

Xero has had the pleasure of partnering with frankie on their strictly business series since early 2019, working together on content that's equal parts informative and inspiring. Right from the start, frankie has been a natural fit for Xero as our core principles and values align on doing all that we can to support small business.

Vladka Kazda, Xero Marketing Director - AU, Xero frankie has continued (rightfully so) to be very careful and protective of their editorial integrity and for that reason have garnered a fiercely loyal and trusting audience. frankie has supported us by sharing Status Anxiety with their audience/readers and it's proven a powerful partnership when combined with the alignment of each other's brands.

Will Sked, Founder, Status Anxiety We have been collaborating with frankie for almost two years now.
Their target market aligns with Blundstone's and is a perfect fit to enhance the brand awareness of our lifestyle products. Claire and the team at frankie are always looking for ways to add value and personalise our partnership—the combination of digital and print is a successful advertising stream for us.

Laura Tilley, Australasian Marketing Coordinator, Blundstone

### display advertising options



#### MAGAZINE

- Double Page Spread
- Full Page
- Half Page
- Inside Front Cover Spread
- Outside Back Cover

#### WEBSITE

- Super Leaderboard
- Billboard
- Half Page
- Mobile Leaderboard
- Mobile Billboard
- Exclusive Section
   Sponsorship (all ad units)

#### E-NEWSLETTER

- Exclusive ad buyout (top & middle leaderboard banners)
- Premium buyout (top banner + content box)

For dates, deadlines, specs and rates, click here

### branded content options

inspiring storytelling that brings you closer to the frankie consumer, curated by our dedicated in-house branded content director. rates on application.



## **print stories**



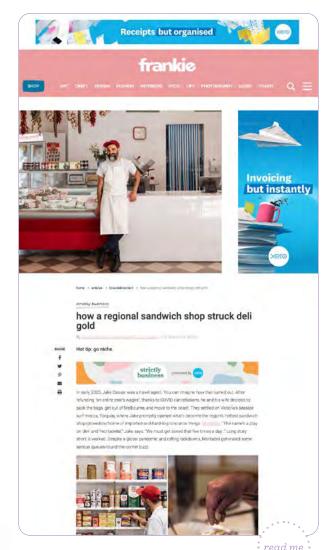


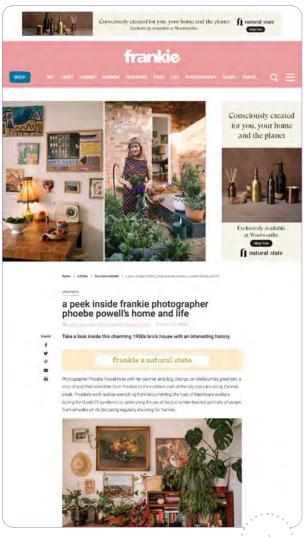
Featured in frankie's print magazine across a double page spread.
Engaging storytelling for and about your brand, created by frankie writers, photographers and illustrators.





## branded content digital stories





Featured on the frankie website in the form of articles, Q&As, product pages and extended photo series



## branded content social

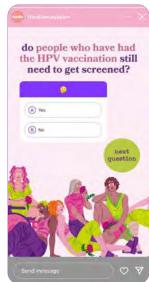


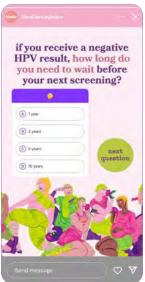












## branded content video

Bespoke video executions curated for our clients and featuring frankie 'celebrities' or staff. Amplified across our social channels and website.





## branded content **events**

Online or in-person events that build a stronger relationship between our clients and audience. Always beautifully styled, intimate and full of personality

"frankie, this is SO BRILLIANT.

What a valuable session" frankie x Bank

Australia, Money Matters Webinar

"I thought it was great, aimed at all levels and it is especially useful to know it was recorded so i can watch again down the line as my business grows." frankie x Xero, Side Hustler's Guide to Finance Webinar









### frankie has something for everyone,



contact us with a brief and a budget and we will create a campaign just for you

Partnerships Director

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don't just take it from us, here's what the industry says

#### Mumbrella Publish Awards 2022

winner: frankie studio, branded content studio of the year

#### Mumbrella Publish Awards 2023

finalist: alice buda, designer of the year

#### Mumbrella Publish Awards 2023

finalist: frankie studio, branded content studio of the year

#### Mumbrella Publish Awards 2023

finalist: strictly business, newsletter of the year

#### Mumbrella Publish Awards 2020

winner: sophie kalagas, editor of the year consumer/custom

#### Mumbrella Publish Awards 2020

finalist: caitlin wynne, designer of the year

#### Mumbrella Publish Awards 2020

finalist: frankie Strictly
Business, newsletter of
the year

#### Mumbrella Publish Awards 2021

winner: strictly business for Xero, best publisher-led advertising campaign

2025